

Agenda

**FRIDAY, October 4, 2013**

Track 1: Standards of Practice Update (includes Legal/Ethics Requirement)

8:00 a.m. - 5:00 p.m. (8 hours of TREC approved credit)

**THIS IS NOT YOUR TYPICAL "UPDATE" COURSE!**

The Texas Real Estate Commission has adopted new Standards of Practice that take effect January 1, 2014.

We will address the 7 sections of the Standards of Practice, sections 535.227 - 535.233 as well as the NEW REPORT FORM.

These sections include General Provisions, Structural Systems, Electrical Systems, HVAC Systems, Plumbing Systems, Appliances, and Optional Systems.

This class has been developed to provide inspectors a clearer understanding of the new SoP's.

Track 2: Code Update

8:00 a.m. - 12:00 p.m. (4 hours of TREC approved credit)

Clayton Morris, V.P. of Energy Programs at DPIS Engineering, LLC will cover:

Energy Inspection Basics 2012 International Energy Conservation Code Advanced Testing of Homes Performance vs. Prescriptive Code Compliance

□ This is information EVERY INSPECTOR NEEDS TO KNOW!

Track 2: 10 Strategies to Get More Referrals and Help You Grow Your Inspection Business.

1:00 a.m. - 5:00 p.m. (4 hours of TREC approved credit)

This presentation will be a goldmine for your business. In "10 Strategies To Get 10 More Referrals Per Month," marketing expert Matt Smith from the Millionaire Inspector Community delivers 10 separate proven strategies anyone can implement to attain 10 more referrals per month!

How much revenue would 10 more referrals a month add to your bottom line?

Matt Smith is a marketing and referral generating machine from the Dallas, Texas area. In addition to currently working for the home inspection company TexInspec and Mike Crow's Millionaire Inspector Community, Matt has 6 years of marketing experience in the radio business. Using the techniques provided within the presentation "10 Ways to Get 10 More Referrals a Month Guaranteed," Matt and the TexInspec team have grown their business

considerably this year, to where they're having their best year ever and are on track to become a million dollar company this year.

Rates:

*Members*

- TAREI Member \$99

*Non-Members*

- Non-Member \$149

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LOCATION

Holiday Inn Express

1203 University Drive E

College Station, TX 77840

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